

Boeing Divisions

Commercial Airplanes

Corporate Functions

Defense, Space & Security

Global Services









International	Human Resources
Business Development & Strategy	Information & Analytics
Communications	Legal
Engineering, Test & Technology	Office of Internal Governance & Administration
Finance/Capital Corporation	Program Management, Integration & Development Programs
Government Operations	Supply Chain & Operations

BCA Division Overview



Structures

- Major assemblies
- Body sections
- Movable wing sections
- Doors



Flight SystemsHydraulicsWheels & Brakes

Landing GearEnvironmenta

Systems

Avionics

- Environmental Control Systems
- Electrical Systems



Common Commodities

- Machined parts
- Sheet metal parts
- Assemblies
- Tubing
- Wiring
- Tooling
- Raw materials
- Standards



Interiors

- Passenger Seats
- Cabin Systems
- Galley Inserts
- Interiors
- Cargo Systems



Propulsion

- Engines
- Struts
- Nacelles

More than 300M components and assemblies purchased each year

BDS Division Overview

Autonomous Systems BDS Development Global Operations

Phantom Works

Space and Missile Systems Strike, Surveillance and Mobility

Vertical Lift











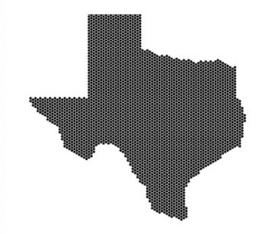




Global Services



Headquartered in DALLAS, TX AREA with multiple operations worldwide



Approximately
20,000
BOEING
EMPLOYEES

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Designed for faster customer response and operational agility, with a streamlined infrastructure

Standing up in JULY 2017

to integrate the services capabilities of the defense, space and commercial sectors

A dedicated services business focused on the needs of global defense, space and commercial customers.

Shared Services Division Overview

ssgworkplacement@boeing.com

Information Technology

- Software
- Computing hardware
- Network
- IT services
- Peripherals





Financial, Corporate & Employee Services

- Contract labor
- Credit card services
- Training and education
- Creative services
- Medical and benefits

Site Services

- Factory tooling
- Construction services
- Transportation services
- Facility services and equipment
- Manufacturing and facility tools and supplies



Process Awareness



Bid List

Contracting



Execution

- Outreach Events
- Strategic Initiatives
- Professional Networks
- Past Experience
- Socio-economic Status
- Geo-political Support

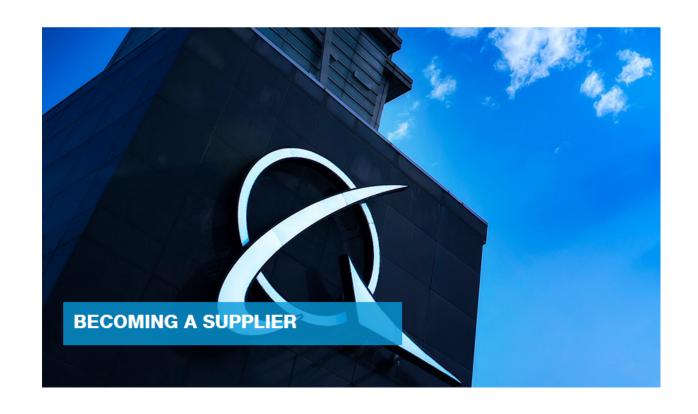
- SOW Alignment
- Current Capabilities
- Past Performance
- Financial Health
- Correct Pedigrees
- Timing

- Procurement Agent Only
- Best Value
- Terms and Conditions
- Risk assessment

- Deliverables
- Earned Value
- Quality
- Delivery
- Communication
- Advocacy
- Lean Initiatives

Path-Finding – Becoming a Supplier

- http://www.boeingsuppliers.com
- Register company as complete as possible
- 3rd party tools
 - SupplierGATEWAY
 - Exostar (potential fees)
 - U.S. Gov't System for Award Management (SAM)



Marathon vs sprint

Path-Finding – Questions Boeing Asks Suppliers

- Does your company's capabilities align with Boeing's current needs?
- Can you provide a snapshot of your company's past performance?
- Identify your company qualifications i.e., AS9100, Revision C, or ISO 9000 (are these current?)
- Which Boeing programs has your company supported in the past?
- Which Boeing program/site are you interested in doing business with and how can your company help bring value to that program?



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