

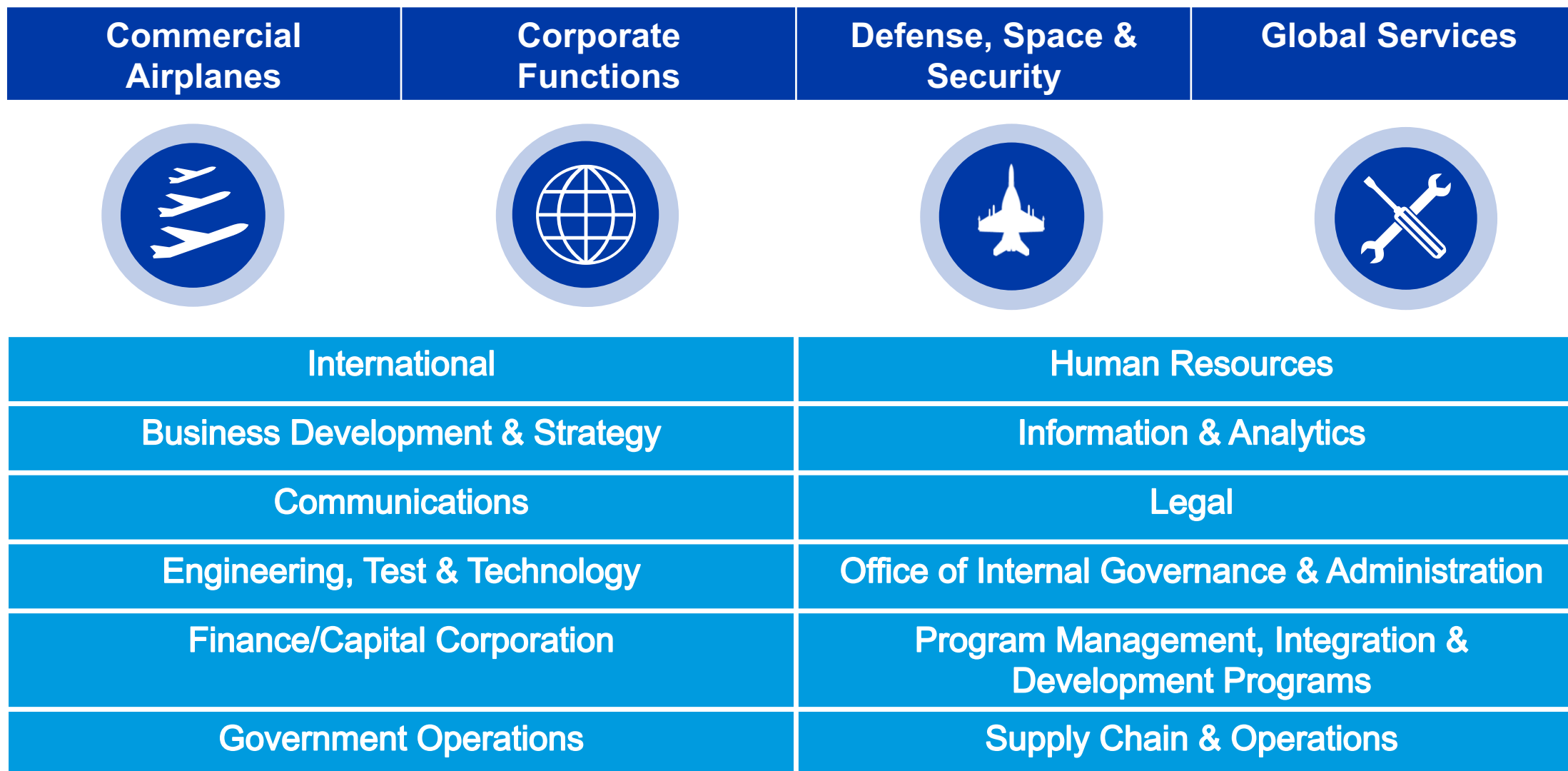


NASA HBCU/MSI Road Tour – Jackson State University

Toni Hall
Global Supplier Diversity

August 23, 2017

Boeing Divisions



BCA Division Overview



Structures

- Major assemblies
- Body sections
- Movable wing sections
- Doors



Systems

- Avionics
- Flight Systems
- Hydraulics
- Wheels & Brakes
- Landing Gear
- Environmental Control Systems
- Electrical Systems



Interiors

- Passenger Seats
- Cabin Systems
- Galley Inserts
- Interiors
- Cargo Systems



Common Commodities

- Machined parts
- Sheet metal parts
- Assemblies
- Tubing
- Wiring
- Tooling
- Raw materials
- Standards



Propulsion

- Engines
- Struts
- Nacelles

More than 300M components and assemblies purchased each year

BDS Division Overview

Autonomous
Systems

BDS
Development

Global
Operations

Phantom
Works

Space
and Missile
Systems

Strike,
Surveillance
and Mobility

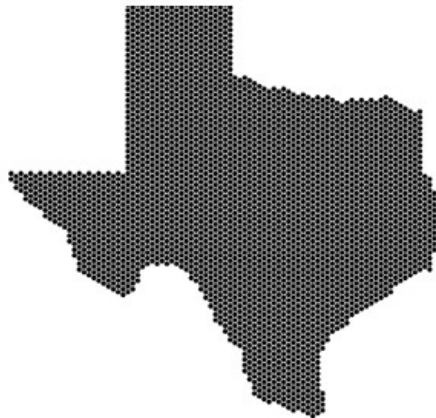
Vertical Lift



Global Services



Headquartered in
DALLAS, TX AREA
with multiple operations
worldwide



Approximately

20,000

**BOEING
EMPLOYEES**



Designed for faster
customer response and
operational agility, with
a streamlined
infrastructure

Standing up in
JULY 2017
to integrate the services
capabilities of the
defense, space and
commercial sectors

A dedicated
services business
focused on the
needs of global
defense, space
and commercial
customers.

Shared Services Division Overview

ssgworkplacement@boeing.com

Information Technology

- Software
- Computing hardware
- Network
- IT services
- Peripherals



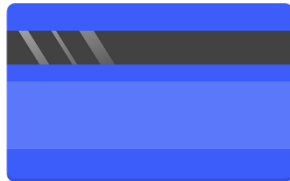
Site Services

- Factory tooling
- Construction services
- Transportation services
- Facility services and equipment
- Manufacturing and facility tools and supplies

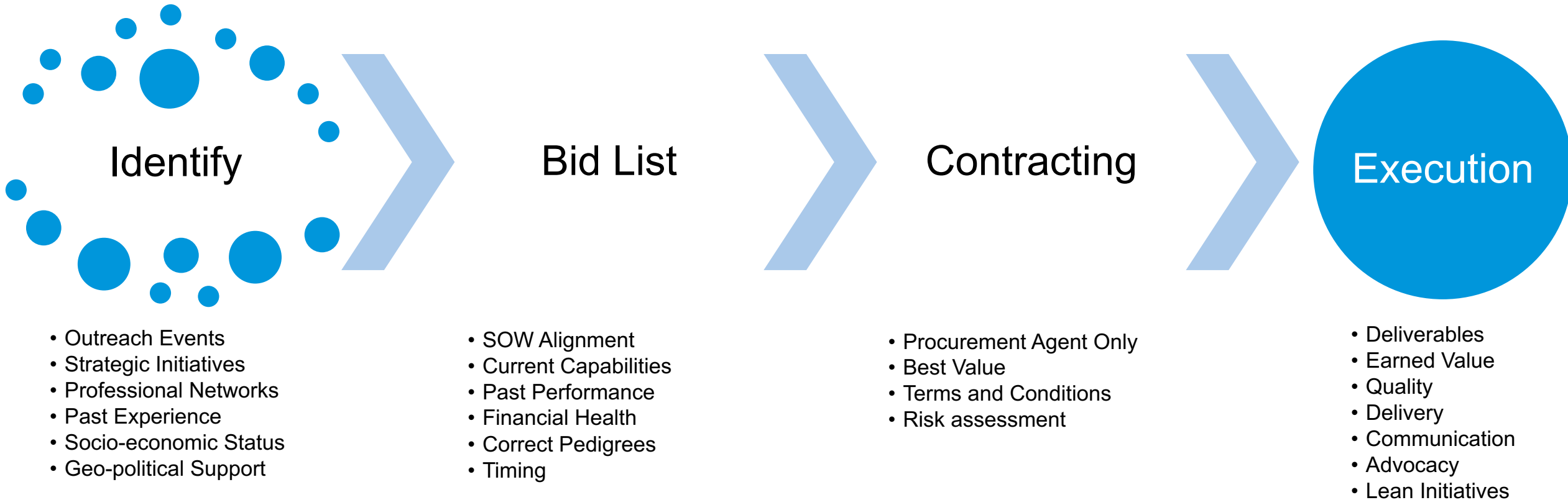


Financial, Corporate & Employee Services

- Contract labor
- Credit card services
- Training and education
- Creative services
- Medical and benefits



Process Awareness



Path-Finding – Becoming a Supplier

- <http://www.boeingssuppliers.com>
- Register company as complete as possible
- 3rd party tools
 - SupplierGATEWAY
 - Exostar (potential fees)
 - U.S. Gov't System for Award Management (SAM)
- Marathon vs sprint



Path-Finding – Questions Boeing Asks Suppliers

- Does your company's capabilities align with Boeing's current needs?
- Can you provide a snapshot of your company's past performance?
- Identify your company qualifications i.e., AS9100, Revision C, or ISO 9000 (are these current?)
- Which Boeing programs has your company supported in the past?
- Which Boeing program/site are you interested in doing business with and how can your company help bring value to that program?



Resources – Please contact:

Toni Hall

Ph: 979.236.8761

E: Toni.B.Hall@Boeing.com

Doug Woodson

Ph: 281.226.4456

E. Douglas.E.Woodson@Boeing.com



